#### **COURSE OUTLINE**

## 1. GENERAL INFORMATION

FACULTY	ECONOMY AND MANAGEMENT				
DEPARTMENT	ORGANIZATIONS MANAGEMENT, MARKETING AND				
	TOURISM				
LEVEL OF STUDY	UNDERGRADUATE				
COURSE CODE	1605-230815		SEMESTER 8th		
TITLE	TOURISM DESTINATION MANAGEMENT				
Autonomous Teaching Activities			WEEKLY TEACHING HOURS		CREDITS
Lectures			3		5
COURSE TYPE	SPECIAL BACKGROUND				
PREREQUISITE COURSES	NONE				
TEACHING LANGUAGE	GREEK AND ENGLISH				
COURSE OFFERED TO	YES				
ERASMUS STUDENTS					
COURSE WEBPAGE (URL)	https://exams-sod.the.ihu.gr/				

#### 2. LEARNING OUTCOMES

## **Learning outcomes**

Upon successful completion of the course the student will be able to:

- 1. KNOWLEDGE: identify, recognize and describe the concept of destination management in both theoretical and practical contexts.
- 2. UNDERSTANDING: distinguish the various structures that exist and which contribute to the effective management of destinations
- 3. IMPLEMENTATION: examine the management of a destination through the Destination Management Agency (DMO) tool
- 4. ANALYSIS: plan and develop the role of the various important partners and their contribution to the development of the destination
- 5. COMPOSITION: explain and propose a solution to the problem both theoretically and practically through local and international examples
- 6. EVALUATION: be able to evaluate and compare case studies.

# **General Skills**

- Search, analysis and synthesis of data and information, using the necessary technologies
- ✓ Adaptation to new situations
- ✓ Decision making
- ✓ Autonomous work
- ✓ Teamwork

✓	Working in an international environment	
✓	Work in an interdisciplinary environment	
✓	Production of new research ideas	
✓	✓ Respect for diversity and multiculturalism	
✓	Respect for the natural environment	

## 3. COURSE CONTENT

The content of the course deals with the following topics:

- 1. Definitions. Types of tourist destinations
- 2. Elements of tourist destination composition. Dickman's (1997) Five A's of a Destination
- 3. The life cycle of the destination
- 4. The cycle of tourist travel
- 5. The design of the destination
- 6. Destination assessment (SWOT analysis)
- 7. The Destination Management Agency (DMO)
- 8. The D.M.O. Activities-Financing-Strategies
- 9. Branding of the destination
- 10. Destinations in the COVID-19 environment
- 11." Smart" destinations
- 12 and 13 Case studies

## 4. TEACHING AND LEARNING METHODS - ASSESSMENT

TEACHING METHOD	Face to Face		
ICT USE	Use of Information and Communication Technologies (ICT) in Teaching. Namely:  ✓ PC, POWERPOINT  ✓ USE OF PROFESSIONAL EQUIPMENT IN  LABORATORY EDUCATION  ✓ MULTIMEDIA  ✓ INTERNET  ✓ E-MAIL		
TEACHING ORGANIZATION	Activities	Working Load per Semester	
	Lectures 39		
	Bibliographic Study 41		
	and Analysis		
	Presentation of Written 70 Assessment		
	Assessment		
	TOTAL	150	
ASSESSMENT			
	Evaluation methods:		
	Short answer and multiple-choice questions.		
	Written paper with a public presentation.		
	Final written examination.		
	Evaluation criteria:		

Participation in the course.

Success in test answers and final exam.

Written work and successful presentation based on the following elements:

- A. Title and originality of the theme.
- B. Summary of the topic.
- C. Importance of research (topic).
- D. Definition of the research problem.
- E. definition of hypotheses and research questions.
- F. Research design.
- G. Bibliographic review.
- H. Bibliography and references.
- I. successful public presentation with critical analysis of arguments and findings.
- I. Managing questions from the audience.

The criteria are published on the course website.

#### 5. REFERENCES

# -Suggested bibliography:

- ✓ Baggio, R., 2004. The strategic role of knowledge in the management of tourism destinations organizations. Thesis (Tourism Policy and Strategy). UNTWO Themis Foundation. Madrid: University of Catalonia.
- ✓ Beritelli P., Bieger T. and Laesser C., 2007. Destination Governance: Using Corporate Governance Theories as a Foundation for Effective Destination Management. Journal of Travel Research, 46 (August), 96-107.
- ✓ Bornhorst, T., Brent Ritchie, J. R., and Sheehan, L., 2010. Determinants of tourism success for DMOs & Destinations: An empirical examination of stakeholders' perspectives. Tourism Management, 31 (5), 572-589.
- ✓ Pike, S., 2005. Tourism destination branding complexity. Journal of Product & Brand Management, 14 (4), 258-259.
- ✓ Pike, S. and Page, S., J., 2014. Destination Marketing Organizations and destination marketing: A narrative analysis of the literature. Tourism Management, 41 (April), 202-227
- ✓ Presenza, A., Sheehan, L., and Ritchie, J. R. B., 2005. Towards a model of the roles and activities of destination management organizations. Journal of Hospitality, Tourism and Leisure Science, 3, 1-16.
- ✓ Saarinen, J., 2004. 'Destinations in change': The transformation process of tourism destinations. Tourist Studies, 4 (2), 161-179.
- ✓ Stabler, M., J., Sinclair, M. T., and Papatheodorou, A., 2010. The economics of tourism. 2nd ed. London: Taylor & Francis.

### Related scientific journals

- Journal of Travel Research
- Tourism Management
- Journal of Hospitality, Tourism and Leisure Science
- Annals of Tourism Research
- International Journal of Contemporary Hospitality Management

- Journal of Hospitality and Tourism Research
- Journal of Travel & Tourism Marketing
- Journal of Quality Assurance in Hospitality & Tourism
- Journal of Sustainable Tourism Management